

Massachusetts Division of Insurance  
Quarterly Report of Membership in Health Maintenance Organizations  
as of December 31, 2003 <sup>1</sup>

INDIVIDUAL MEMBERSHIP BY COUNTY

HMO Members By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
Individual Members <sup>2,3</sup>	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc.	3	2	2	0	17	1	6	4	40	0	20	10	15	14	134
CIGNA HealthCare of Massachusetts, Inc.	13	0	9	0	18	3	19	3	98	0	33	10	22	129	357
Fallon Community Health Plan, Inc.	3	1	2	0	74	4	8	3	322	0	74	12	10	1,897	2,410
Harvard Pilgrim Health Care, Inc.	360	18	279	67	1,195	11	16	30	3,350	1	1,672	511	1,094	388	8,992
Health New England, Inc.	0	137	0	0	0	78	364	161	0	0	0	0	2	8	750
HMO Blue <sup>4</sup>	1,678	510	1,904	50	3,468	241	746	526	7,461	133	3,196	2,617	1,424	2,023	25,977
Tufts Associated HMO, Inc. <sup>5</sup>	63	5	38	0	223	6	20	12	732	0	244	99	238	118	1,798
UnitedHealthcare of New England, Inc.	9	1	43	0	6	0	0	0	19	0	13	7	3	1	102
Total Individual Members	2,129	674	2,277	117	5,001	344	1,179	739	12,022	134	5,252	3,266	2,808	4,578	40,520

<sup>1</sup> Information reported by HMOs as of the end of the fourth quarter of 2003, based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 1.1" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Some reports filed by HMOs prior to the first quarter of 1997 included members for whom the HMO did not bear any financial risk, and those reports would, therefore, not be comparable to the information shown in this table.

<sup>2</sup> Includes all members who do not belong to a group and contract directly with the HMO - as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 1.1."

This includes persons enrolled in guaranteed issue managed care plans offered beginning October 1, 1997 and persons covered under so-called closed health plans offered prior to October 1, 1997.

<sup>3</sup> Carriers that do not show any individual members are not reflected on this report.

<sup>4</sup> A line of business of Blue Cross and Blue Shield of Massachusetts, Inc.

<sup>5</sup> Doing business as Tufts Associated Health Plan and as Tufts Health Plan.